

July 15, 2010

Board of Director Minutes  
Wilmington Regional Association of REALTORS®  
1444 S. 17<sup>th</sup> Street

Attending	R. J. Alexoudis	Carlos Braxton	Faye Brock	Tom Gale
	Ashley Garner	John Hinrichs	Sharon Laney	Mary Martin
	April McDavid	Mary Jo Miller	Karen Parkin	Amy Spicuzza
	Louise Voelker	Jody Wainio		
Staff:	Jerry Panz			

President Mary Martin called the meeting to order at 8:33 AM. All members of the Board of Directors received notice of the meeting. April McDavid gave the invocation and Ashley Garner led the pledge of allegiance to the Flag. Karen Parkin discussed a possible date for a joint Board Orientation with Brunswick County Association of REALTORS®. The date of October 27 was better. Staff will continue to work on the details John Hinrichs gave an update on the activities of the RCASENC.

A joint meeting with the Multiple Listing Service of the Wilmington Regional Association of REALTORS® was convened at 8:42 am. John Lennon, provided an update on the new building. Jerry Panz spoke about the pending meeting of the Sir Tyler Development, LLC, and the new managers who are: Scott Gregory, Ashley Garner, Chris Livengood, Robin Hackney and Mike Clark. Jerry also provided an update on the Recovery Zone Facility Bonds which are being pursued for permanent financing. The joint meeting adjourned at 9:16 AM.

Kathleen Riely, JD., provided an update on governmental affairs.

By Consent the following was approved:

- 1) The Consent Agenda (attached)
- 2) The new draft of the Best Practices document to indicate under the Short Sale section that all offers (not just contracts) must be sent to the lien holder (required by NCREC) unless your principal has notified you in writing to the contrary; and also added "Potential" before "Short Sale" when describing the MLS field. Also, add to the Best Practices document a reminder that if your principal gives you a lawful instruction you would obey your principal and to reiterate it in the Short Sale section.
- 3) The minutes of this meeting

There being no further business the meeting adjourned at 9:35 AM.



Jerry S. Panz, CAE, e-PRO, RCE  
Secretary

# Consent Agenda

July 15, 2010

**Approval of:**

1. Transfers, resignation, new members (page 4)

**Acknowledgment of:**

1. Membership Report (page 3)
2. Financial Statements: June 2010 sent 07-08-2010
3. Committee Reports:
  - a. Equal Opportunity and Cultural Diversity (email sent 07-05-10)
  - b. Partners for Affordable Homeownership (email sent 07-05-10)
  - c. Young Brokers' Council (email sent 07-05-10)
4. Tracking Board of Directors motions

<b>Tracking Board of Directors' Motions: WRAR</b>		
<b>Date</b>	<b>Issue</b>	<b>Resolution</b>
<b>03/18/10</b>	The Board approved appropriating up to \$2,500 for additional legal fees to update the Wilmington REALTORS® Foundation governing documents.	CEO hired Jim Slaughter's firm. Waiting on first draft. <b>6/6/10-email from Slaughter—will finalize and send during last weeks of June. Have not yet received draft. Sent another email.</b>
<b>4/22/10</b>	It was moved, seconded and carried to authorize payment for an appraisal on the building located at 1444 S. 17 <sup>th</sup> Street with the appraisal being ordered by a financial institution and the appraisal being assignable not to exceed \$5,000.	Appraisals completed and information shared with Leadership and John Lennon.
<b>05/20/10</b>	Bylaw Amendment Notice re: <b>Article XII, Section 4. <u>Notice of Meetings</u></b>	Will appear monthly until September 9 <sup>th</sup> Annual Meeting
<b>06/17/10</b>	Directing the staff not to budget for either a strategic planning retreat or the Leadership Academy for 2011	Staff has note in budget file and will discuss with Finance Committee in August
	Providing up to \$300 for the Homes4NC – Auction	Jody Wainio: Weekend at Wilmingtonian

Member Totals As of	July 9	Jun 12	May 15	Apr 11	Mar 9	Feb 11	Jan 7 2010	Dec 10	Nov 30	Oct 31	Sept 12	Aug 13	July 16
Designated REALTORS®	383	389	392	391	387	384	377	396	396	398	412	411	415
REALTORS®	1,375	1,378	1,380	1,381	1,379	1,369	1,359	1,405	1,384	1,389	1,432	1,427	1,433
<b>Subtotal</b>	<b>1,758</b>	<b>1,767</b>	<b>1,772</b>	<b>1,772</b>	<b>1,766</b>	<b>1,753</b>	<b>1,736</b>	<b>1,801</b>	<b>1,780</b>	<b>1,787</b>	<b>1,844</b>	<b>1,838</b>	<b>1,848</b>
Non REALTOR®	26	26	30	30	25	21	38	29	24	27	27	29	28
Secondary REALTORS®	65	67	66	67	66	70	72	81	84	84	91	89	83
Allied	98	98	99	100	101	99	98	107	103	103	109	109	110
<b>Total</b>	<b>1,960</b>	<b>1,971</b>	<b>1,980</b>	<b>1,982</b>	<b>1,971</b>	<b>1,943</b>	<b>1,944</b>	<b>2,018</b>	<b>1,991</b>	<b>2,001</b>	<b>2,071</b>	<b>2,065</b>	<b>2,069</b>

### Tracking NCAR Open Position Applications

Committee	Deadline	Proposed Name	Received from
Finance and Budget	May 11	Ashley Garner	Application submitted
NC Reef – At Large	May 1	Susan Lacy	Application submitted
Homeowner Alliance	November 12		
Homes4NC	September 30	Jody Wainio	Elected to Homes4NC
Realfast	October 1		
NC Service Corp	June 30	None	
RPAC Trustee-At Large	July 16		

### June 12, 2010 – July 9, 2010 BOD & Breeze

#### NEW REALTOR® MEMBERS

Charles Gary Brown, Intracoastal Realty Corp.  
Patricia Davis, Network Real Estate  
Richard Charles Rogge, Coldwell Banker Sea Coast  
Daniel Ryan, NC Realty Solutions  
Laurie Smith, Realty World

#### RESIGNATIONS

Terry Alexander, Coldwell Banker Sea Coast Realty  
Tiffany Bickel, Carolina Coast Realty, Inc.  
Shanna Blue, Intracoastal Realty Corp.  
Laurie Crowder, Realty World Cape Fear  
Jessica A. Foy, Tommy Cavanaugh Realty  
R Stuart Frank, BridgePort Realty, LLC  
Kathy M. Griffin, Prudential Laney Real Estate  
Richard Groce, Live Oak Real Estate  
Peggy Holding, Coldwell Banker Sea Coast Realty  
Anna Konetes, Anna Marie Konetes Properties Inc  
Justin Luttmmer, Network Real Estate  
Todd McMunn, Williams Real Estate Co.  
John Muzzey, Coldwell Banker Sea Coast Realty  
David Parker Jr, Exit Homeplace Realty  
Joel Roney, Exit Homeplace Realty  
Charles Ruffin, Intracoastal Realty Corp.  
Monica Shepard, EXIT Coastal Connection Realty  
Linda Snow, (Secondary), Coldwell Banker Sea Coast  
Debra Michelle Long, Century 21 Sweyer

Alpha Ward-Burns, Coldwell Banker Commercial SCP  
Frederick Wenz, III, World Properties International  
Genevieve Wichmann, Port City Properties, Inc.

#### TRANSFERS

Theresa Eldridge, Wilkinson & Associates  
Fred Gainey, Wilkinson & Associates  
Colleen Garner, Coldwell Banker Sea Coast Realty  
Donna Grady, Century 21 Sweyer & Associates  
Tambra Jackson, Keller Williams Realty  
Nicholas Leibrock, Exit Homeplace Realty  
Kevin McRill, Wilkinson & Associates  
Nicholas Moss, Exit Homeplace Realty  
Francis Payne, Coldwell Banker Sea Coast Realty  
James Perrow, Wilkinson & Associates  
Teesta Sullivan, Exit Homeplace Realty

#### TERMINATIONS

Robert Boynton, Bob Boynton Real Estate  
Lisa Heglar, Coldwell Banker Sea Coast Realty  
Tom Roper, Southeastern Real Estate Co, Inc