

February 18, 2010

Board of Director Minutes
Wilmington Regional Association of REALTORS®
1444 S. 17th Street

Attending	R. J. Alexoudis	Buddy Blake	Carlos Braxton	Faye Brock
	Tom Gale	Ashley Garner	John Hinrichs	Sharon Laney
	Mary Martin	April McDavid	Mary Jo Miller	Karen Parkin
	Louise Voelker	Jody Wainio		
Staff:	Jerry Panz	Brian Pilon	Kathleen Riely	

President Mary Martin called the meeting to order at 8:30 AM. All members of the Board of Directors received notice of the meeting. April McDavid gave the invocation and Ashley Garner led the pledge of allegiance to the Flag. The Board heard the following reports:

- Patrice Willetts on Honor Flight. The program will be shown at the first quarterly meeting. A motion was made and passed to have staff create a banner, urge members to be at the Wilmington airport on April 13th at 7:30 PM. Staff will work with Patrice to disseminate the information to the members.
- President Martin provided information from the CCT sponsored meeting on what is and could be done to create economic stimulus in the Cape Fear region. Of particular note was the consensus by the municipalities to work better together.
- John Hinrichs, President of RCA on the RCASENC's progress on implementing their goals.
- Kathleen Riely, GAD, on Citizens United v. Federal Election Commission, Wilmington Historical Preservation, Homeowner Insurance issue, CFPUA landlord/owners and tenant issue and the new program HOP has proposed.
- Brian Pilon provided an update on the marketing efforts to drive consumers to REALTORS®

By Consent, the following was approved:

- 1) The Consent Agenda (attached)
- 2) Supporting Jody Wainio for a director position on Homes4NC, Ashley Garner for Budget and Finance, Tom Gale for the At-Large NCREEF, and Buddy Blake for the NC Homeowners Alliance.
- 3) The minutes of this meeting

There being no further business the meeting adjourned at 10:14 AM.



Jerry S. Panz, CAE, e-PRO, RCE
Secretary

Consent Agenda

February 18, 2010

Approval of:

1. Letter to NCREC concerning additional compensation emailed 1/27/2010

Acknowledgment of:

1. Membership Report (below)
2. Financial Statements sent emailed 2/11/2010
3. NCAR Inaugural Meeting report from CEO emailed 1/27/2010
4. Committee Reports:
 - a. Member Service Committee: January 4 and February 1
 - b. Young Broker Council
 - c. Professional Development Committee: January 7 and February 4
 - d. Cape Fear Independent Real Estate Brokers
 - e. Equal Opportunity & Cultural Diversity Committee
 - f. Partners for Affordable Homeownership
 - g. Past Presidents Committee
 - h. Property Management Council
5. Tracking Board of Directors motions

Member Totals As of	Feb 11 2010	Jan 7 2010	Dec 10	Nov 30	Oct 31	Sept 12	Aug 13	July 16	June 13	May 22	April 11	Mar 14
Designated REALTORS®	384	377	396	396	398	412	411	415	421	420	426	428
Pending REALTORS®	0	0		0	0	0	0	0	2	2	5	4
Subtotal	1,753	1,736	1,801	1,780	1,787	1,844	1,838	1,848	1,865	1,862	1,873	1,876
Non REALTOR® Licensees	21	38	29	24	27	27	29	28	24	26	28	26
Secondary REALTORS®	70	72	81	84	84	91	89	83	93	91	93	91
Allied	99	98	107	103	103	109	109	110	111	109	109	106
Total	1,943	1,944	2,018	1,991	2,001	2,071	2,065	2,069	2,093	2,088	2,103	2,099

January 9, 2010 – February 11, 2010 Board of Directors (BOD) & Broker Breeze

ALLIED MEMBERS

Shirley Strangstalien, First South Bank

DESIGNATED REALTORS®

John Arntsen, JWA Properties, LLC

Janiel Blackman, J Blackman Real Estate

Robert High, Robert High Properties, LLC

David Loy, David G. Loy

Kenneth Richmond, Richmond Realty & Investments

Nancy Trout, Century 21 Sweyer & Associates

Charles Ward, Shoreline Realty

NEW OFFICE

David G. Loy

J Blackman Real Estate

JWA Properties, LLC

Richmond Realty & Investments (Secondary)

Robert High Properties, LLC

Shoreline Realty

NEW REALTOR® MEMBERS

Jason Bell, Harley & Associates Commercial

Georgianne Bolinger, Prudential Laney Real Estate

Steven Campbell, BlueCoast Realty Corp.

Carol Ellington, Coldwell Banker Sea Coast Realty

Alice Ervin, (Secondary), Intracoastal Realty Corp.

Dustin Faithful, Century 21 Sweyer & Associates

John Femia, Wilkinson & Associates

Misty Ganey, Azalea Realty, Inc.

Steven Graham, Century 21 Sweyer & Associates

Robert High, Robert High Properties, LLC

Miriam Hunt, Coastwalk Real Estate, LLC

Nicholas Jupena, Wilkinson & Associates

Eddie Lewis Jr, Braxton Realty, LLC

Chelsea McNeil, Prudential Laney Real Estate

Harriet McNeill, Network Real Estate

Matthew Ovaitt, Century 21 Sweyer & Associates

Jessica Pirone, EXIT Coastal Connection Realty

Joanne Smith, Wrightsville Realty Group, Inc.

Terrant Smith, Barfield & Associates

Mary Stephenson, Intracoastal Realty Corp.

REINSTATEMENTS

Morris Atkins Jr, Atkins Appraisal Services

John Craig, Craig and Associates

Tambra Jackson, Realty World Carolina Shores

Brian Lewis, Autumn Hall Realty, LLC
David Motte, Wrightsville Sands Realty, Inc.
Karen Patrick, Prudential Laney Real Estate
Edward Paula, Intracoastal Realty Corp.
Tom Roper, Southeastern Real Estate Co, Inc.
Theresa S. Smith, Wilkinson & Associates

RESIGNATIONS

Rebecca Anderson, Korman & Associates
Judith Beha, Brookside Realty Group
Paula Campbell, Century 21 Sweyer & Associates
Doris Canady, Intracoastal Realty Corp.
Kristopher Caudle, Intracoastal Realty-Rentals
Jeffrey Chase, RE/MAX Coastal Properties
Becky Filer, Century 21 Sweyer & Associates
Nancy Freiburger, Prudential Laney Real Estate
Cynthia Jacobs, Port City Properties, Inc.
Kathy Kibler, Century 21 Sweyer & Associates
Ronald Mikesh, Parker Realty Group, LLC
Holly Ogle, Ogle Sales & Marketing
Tina Pike, Network Real Estate
Thomas Shoaf, Coldwell Banker Sea Coast Realty
Joan Sibbald, Premier Homes and Properties
Walter Smith, Coastal Community Specialist, LLC
Melissa Snowden, Investments By The Sea, Inc.
Susan Williams Prudential Laney Real Estate

TRANSFERS

Howard Bailey, Keller Williams Realty
Roger Boggs, Prudential Laney Real Estate
Robert Cunningham, Wilkinson & Associates
Jackie Dae, Prudential Laney Real Estate
Janice Devos, Coldwell Banker Sea Coast Realty
Dana Gore, Coldwell Banker Sea Coast Realty
Danielle Houfek, Coldwell Banker Sea Coast Realty
Rene Hunter, Coldwell Banker Sea Coast Realty
Thomas Inksetter, Wilkinson & Associates
Cynthia Jones, Wilkinson & Associates
Thomas Plaskett, Commercial Realty
Meredith Rouse, Intracoastal Realty Corp.
Lisa Sledzik, Century 21 Sweyer & Associates
Peggy Stone, Wilkinson & Associates
Charles Turner, SeaShore Realty Group
Gene Wallin, Southeastern Real Estate Co, Inc.
Susan Walker, Prudential Laney Real Estate
Bettielou Weddle, Coldwell Banker Sea Coast Realty

TERMINATIONS (For Nonpayment of Fees) 2/1/10

Sean Layton, Prudential Laney Real Estate

Tom Roper, Southeastern Real Estate Co, Inc.

TERMINATIONS (For Failure to Resign or Transfer After 30 day Drop)

Thomas Prince, Wilkinson & Associates

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
MEMBER SERVICES COMMITTEE
January 4, 2010 – 9:30AM
MEETING REPORT

Chair – David Dougherty

Co Chair – Anna Penny

The meeting began at 9:30a.m.

Committee Members Present: David Dougherty, Gail West, Linda Mehner, Terry Milam, Ashley McDavid and Dana Scalici

Staff Member(s) Present: Dayma Edwards

I. Welcome & Introductions

II. 2010 Installation Banquet

- Holiday Inn Resort
- Saturday, January 16th
- 5:30pm to 11pm
- Black Tie Optional
- Holiday Inn Resort Chef – Mary has chosen a combination platter of filet mignon & roasted grouper, includes garden salad, vegetable, starch and dessert.
- Cocktail Hour –
 - Mini Crab Cakes
 - Chicken Quesadillas
 - Egg Rolls
 - Assorted Deluxe Canapes
- Decorations/Theme – Cranberry & Black
 - Use goldish tablecloths offered by the Holiday Inn
 - Use bowls w/ seashells offered by the Holiday Inn for centerpieces w/ mirrors
 - Dayma purchased cranberry colored candles
 - Use small votives around centerpieces
- Bar Beverages –
 - Call Brands
 - Domestic & Imported Beers
 - House wines
- Entertainment – DJ Bryan Wilson for Cape Fear Entertainment
- Program –
 - Cocktail hour from 5:30 to 6:30
 - Welcome & Introductions from 6:45 to 7:15
 - Jonathan Barfield – will induct Mary
 - Patrice Willetts – will induct directors
 - Serve Dinner and eat 7:15 to 7:35
 - As soon as the reserved seats are finished eating dinner the program will commence

- Space –
 - No head tables
 - Reserved tables for BOD's and special guests only
 - Use a small/low platform for lectern
 - Dayma has created programs for all attendees
- Sponsors: Committee members will continue to search for more sponsors.
 1. Cunningham & Associates – Platinum
 2. Wilmington Star News – Gold
 3. J Domoney Imaging – Gold (in-kind)
 4. Old Republic Home Protection – Silver
 5. Wells Fargo Home Mortgage – Silver

III. Wrap-up/Questions/Comments

IV. Next Meeting

- Monday, February 4th
- WRAR Conference Room
- 9:30AM

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
MEMBER SERVICES COMMITTEE
February 1, 2010 – 9:30AM
MEETING REPORT

Chair – David Dougherty

Co Chair – Anna Penny

The meeting began at 9:30a.m.

Committee Members Present: David Dougherty, Gail West, Linda Mehner, Adell Bernard, Neal Johnson, Sharon Laney and JD Terry

Staff Member(s) Present: Dayma Edwards

V. Welcome & Introductions

VI. 2010 Installation Banquet

- Wonderful turnout
- Food was good
- Consider changing the date from a Saturday to a Friday for a better turnout and more involvement during the evening

VII. Legislative Breakfast

- Wednesday, April 7th
- Holiday Inn Resort at Wrightsville Beach
- 9am to 11:30am
- Catering – Buffet - The Masonboro \$11.75pp
- Centerpieces – use the same as the past two years, red & blue pots with flags
- No head table – seat the politicians throughout the room with a lectern and microphone available front of the room
- Have a microphone available in the middle of the room for audience questions
- Need sponsors – Dayma will contact Jennie Steele and Gateway Bank

VIII. Wrap-up/Questions/Comments

- 2011 Installation Banquet – Dayma spoke to Karen Parkin and she really wants a British themed event
- Dayma spoke with the Holiday Inn Resort for availability and menu options
- The YBC requested help from the Member Services Committee with the “Dunk Your Broker BBQ” scheduled for Wednesday, June 16th
- Committee members are more than happy to help but they feel that this event will be better if it’s done during the late afternoon hours for members and their families
- If the time is changed the committee members also feel that the YBC should consider renting some kind of ride or attraction for children
- JD Terry and Dayma Edwards will speak to the YBC at their next meeting at the end of February
- Sharon Laney also suggested Mussers as a caterer for the Dunk Your Broker BBQ

IX. 2010 Meeting Schedule:

- ✓ Monday, March 1st
- ✓ Monday, April 5th
- ✓ Monday, May 3rd
- ✓ Monday, June 7th
- ✓ Monday, July 12th
- ✓ Monday, August 2nd
- ✓ Monday, September 13th
- ✓ Monday, October 4th
- ✓ Monday, November 1st
- ✓ Monday, December 6th

X. Next Meeting

- Monday, March 1st
- WRAR Conference Room
- 9:30AM

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
YOUNG BROKERS COUNCIL
December 16, 2009 – 12:00PM
MEETING REPORT

Chair – Ryan Crecelius

Vice Chair – Nick Silivanch

Committee Members Present: Ryan Crecelius, Nicole Ferguson, Wendy Shorter-Bridges, Jessica Riffle, Bailey Hall and Shannon Lee

Staff Member(s) Present: Dayma Edwards

XI. Welcome & Introductions

XII. 2010 Fundraiser:

- **Dunk Your Broker BBQ**
- All proceeds will be donated to the **REALTORS® Helping REALTORS® Fund**
- **Wednesday, June 16th**
- 11am to 2pm
- Location – either WB Park or Mayfaire Towncenter, Dayma will contact and get information
- Caterer – MOI or Sawmill, Dayma will contact
- Ask Jonathan Barfield to emcee the booths
- Sell BBQ plates for \$5 before the event, \$7 at the door
- BBQ plates will include bbq, sides, iced tea and a ticket for one ice cream from the ice cream truck
- Wendy will contact ice cream guy, Jake Cerny
- Will need about 8 banquet tables w/ plastic tablecloths and 10 chairs at each table to attendees to sit and eat
- Dayma located two dunking booths in town for \$150ea
- Members agree to have both booths available
- Sell dunking balls 3 for \$5
- Shannon will speak to Focus on the Coast & WB Magazine to see what kind of advertising we could get
- Each council member will be responsible on contacting possible sponsors and dunkers (*12 sponsors*)
- Offer a booth for \$250 for each sponsor
- Sponsors will receive a 6ft table w/ linens & two chairs
- Sponsors will be advertised in all emails, signs etc.
- Sponsors will be allowed to bring a small tent for their use and extra chairs if they want to
- Jessica suggested we do supposed rivals at each 15 minute increment
- Need to create a large sign with schedule of dunkers

- Need two large eraser boards w/ marker & eraser to place in front of each booth stating name & company being dunked
- Contact Billy Saffo & Steve Whalen to be dunked
- Wendy will contact the sign company to see what kind of sign we could have donated for the event
- Must rent portable bathrooms for the event \$75ea, will know closer to date on how many we will need
- Consider asking two rival anchors to do change the signs in front of the booths
- Shannon will contact a local radio station to possibly get some advertisement or possibly a DJ at the event
- Shannon stated that since we may have outsiders come over and purchase a plate that we need to have a sign and flyers that explains the REALTORS® Helping REALTORS® Fund

XIII. Wrap-up/Questions/Comments

- Members agree and decided to schedule the next meeting at the Coldwell Banker Seacoast office at 12 Noon for more convenience

XIV. Next Meeting:

Date: Wednesday, February 17th

Time: 12pm

Place: Coldwell Banker Sea Coast Conference Room

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
PROFESSIONAL DEVELOPMENT COMMITTEE
January 7, 2010 – 10:30AM
MEETING REPORT

Chair – Russ May
Terry

Vice-Chair – JD

Purpose of Committee

- *The Professional Development Committee wants to promote learning as a life-long habit for REALTORS®*
- *To continue providing our members with information on legal issues while keeping them current through the use of periodic legal updates*
- *To continue providing risk management/risk-shifting information for all members*

Committee Members Present: Carlos Braxton, Rebecca Lawson, Russ May, Wendy Shorter-Bridges, JD Terry, Faye Brock and Ryan Crecelius

Staff Member(s) Present: Dayma Edwards

I. Welcome & Introductions:

II. 2010 REALTOR ReCharge

- Holiday Inn Resort
- Thursday, February 11th, 2010
- 2:00pm to 7:00pm
- \$250 for space but they charge \$30 per vendor table
- Speaker - Kathleen Passanisi has been booked
- Ms. Passanisi will be picked up from the airport and taken back to the airport
- Ms. Passanisi will be staying at the Holiday Inn Resort
- Dayma will create a welcome bag for Ms. Passanisi
- Goodie Bags – El will collect these and give to Dayma by the end of January
- Prizes – schedule day for shopping in January
- Menu choices –
 1. Bacon wrapped shrimp
 2. Chicken tenders
 3. Chicken quesadillas
 4. Swedish meatballs
 5. Assorted fruit kabobs
 6. Coastal hot crab dip & crostinis
 7. Fresh hummus w/ grilled pita points
- Non-Profit Booths – Easter Seals and AME Zion (Faye will contact Easter Seals & Carlos will contact AME Zion)
- Dayma will contact HH Gregg to see what kind of discount we could get for the prizes

- Prize ideas:
 - a) Wii
 - b) Wii fit
 - c) GPS
 - d) iPod Nano/video
 - e) iPhone
 - f) Laptop
 - g) Flip Video
 - h) Blue Tooth
 - i) Camera
 - j) TV
 - k) Monthly dues
 - l) Gas Cards
 - m) Gift Cards –
 - a. \$100 GC from Innovative Protraits
 - b. Landscaper
 - c. Housecleaner
 - d. Attorney
 - e. Pressure washer
 - f. Painter
 - g. Tree service

- Sponsors/Booths –
 - Wells Fargo Mortgage
 - Alpha Mortgage
 - BB&T Mortgage
 - Coastal Inspection Services
 - Dover Mortgage
 - Just Perfect Home Staging
 - Send Out Cards
 - 2/10 Home Buyers Warranty
 - Steven Fine Homes
 - NCAR REALTOR Partners
 - Cunningham & Associates
 - Wilmington Star News
 - North Carolina Farm Bureau
 - State Farm Insurance
 - American Home Shield
 - AT&T
 - Stroud & Woodruff CPA
 - Premiere Homes & Properties

III. Short Sale Panel Discussion:

- Committee members expressed concerns about doing a panel
- Committee members suggested a webinar/seminar possibly done by experts in Short Sales

- JD Terry suggested that Wells Fargo has experts that would possibly do a webinar/seminar
- Try to schedule webinar/seminar for mid March after JD gets approval
- Ask Hutchens & Senter to hold the second half of the webinar/seminar in April.
- Need to have 10 things agents can do to help a short sale along answered at the webinar/seminar
- 6 questions buyers agents should ask when doing a short sale
- Do a series of short sales best practices questions for Q&A of the week

IV. Suggestions/Comments:

- Meet at Coldwell Banker or Intracoastal Realty from now on, more convenient for committee members

V. Next Meeting

Date – Thursday, February 4th

Time – 10:30 AM

Location – Coldwell Banker Sea Coast

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
PROFESSIONAL DEVELOPMENT COMMITTEE
February 4, 2010 – 10:30AM
MEETING REPORT

Chair – Russ May
Terry

Vice-Chair – JD

Purpose of Committee

- *The Professional Development Committee wants to promote learning as a life-long habit for REALTORS®*
- *To continue providing our members with information on legal issues while keeping them current through the use of periodic legal updates*
- *To continue providing risk management/risk-shifting information for all members*

Committee Members Present: Carlos Braxton, Rebecca Lawson, Russ May, Wendy Shorter-Bridges, JD Terry, Faye Brock, Mary Jo Miller, Bonnie Jean Davies, Eddie Lewis, Lisa Mesler and Ryan Crecelius

Staff Member(s) Present: Dayma Edwards

VI. Welcome & Introductions:

VII. 2010 REALTOR ReCharge

- Holiday Inn Resort
- Thursday, February 11th, 2010
- 2:00pm to 7:00pm
- \$250 for space but they charge \$30 per vendor table
- Speaker - Kathleen Passanisi has been booked
- Dayma reported that at this time we only have 141 registered to attend, members discussed options and decided to leave registration open over the weekend till Monday and see what happens, they feel that \$25 is worth the event and the cost stays as is
- Ms. Passanisi will be picked up from the airport and taken back to the airport
- Ms. Passanisi will be staying at the Holiday Inn Resort
- Thursday Schedule:
 - ✓ *Picking up Ms. Passanisi – Ryan*
 - ✓ *Set-up Registration – Dayma & El*
 - ✓ *Finishing & Handing Out Goodie Bags – Bonnie Jean & Eddie*
 - ✓ *Sign-In Table – Mary Jo, Faye, Rebecca & Wendy*
 - ✓ *Drawing Tickets – Russ & Carlos*
 - ✓ *Vendor Tables – Lisa & JD*
 - ✓ *Prizes – Russ, Rebecca & Wendy*
 - ✓ *Sell Items Table – Ryan & Rebecca*
 - ✓ *Taking Ms. Passanisi to the airport – Ryan*
- Dayma will create a welcome bag for Ms. Passanisi w/ local items
- Goodie Bags – El Brant collected 100 bags to give away
- Prizes – Russ, Rebecca and Dayma went shopping last week
- Menu choices –
 8. Bacon wrapped shrimp

9. Chicken tenders
10. Chicken quesadillas
11. Swedish meatballs
12. Assorted fruit kabobs
13. Coastal hot crab dip & crostinis
14. Fresh hummus w/ grilled pita points
15. Cheese tray

- Non-Profit Booths – Easter Seals and AME Zion (Faye will contact Easter Seals & Carlos will contact AME Zion)
- Prizes:
 - n) Wii
 - o) GPS
 - p) iPod Touch
 - q) Laptop
 - r) Flip Video
 - s) Blue Tooth
 - t) Camera
 - u) TV
 - v) Blue ray player
 - w) Monthly dues
 - x) Gas Cards
 - y) Gift Cards –
 - a. \$100 GC from Innovative Protraits
 - b. Landscaper
 - c. Pressure washer
- Sponsors/Booths –
 - Wells Fargo Mortgage
 - Alpha Mortgage
 - BB&T Mortgage
 - Coastal Inspection Services
 - Dover Mortgage
 - Just Perfect Home Staging
 - Send Out Cards
 - 2/10 Home Buyers Warranty
 - Steven Fine Homes
 - NCAR REALTOR Partners
 - Cunningham & Associates
 - Wilmington Star News
 - North Carolina Farm Bureau
 - State Farm Insurance
 - American Home Shield
 - AT&T
 - Stroud & Woodruff CPA
 - Premiere Homes & Properties
 - Beacon Title Agency

VIII. Short Sale Panel Discussion:

- JD Terry and Lisa Mesler are ready to schedule the Short Sales Webinar for **Wenesday, March 17th** (midmorning)

- Dayma will speak to BP about the question of the week to get the 10 top things out members want to know about Short Sales
- Ask Hutchens & Senter to hold the second half of the webinar/seminar in April.
- Need to have 10 things agents can do to help a short sale along answered at the webinar/seminar
- 6 questions buyers agents should ask when doing a short sale
- Do a series of short sales best practices questions for Q&A of the week

IX. Suggestions/Comments:

- Meet at Coldwell Banker or Intracoastal Realty from now on, more convenient for committee members

X. Next Meeting

Date – Thursday, February 4th

Time – 10:30 AM

Location – Coldwell Banker Sea Coast

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
CAPE FEAR INDEPENDENT REAL ESTATE BROKERS
January 7, 2010 – 8:30AM
MEETING REPORT

Chair – Nick Joseph

Vice-Chair – Vickie Edwards

Committee Members Present: Carlos Braxton, Wendy Bugbee, Bob Wallen, Vickie Edwards, Nicholas Joseph, Dennis Smith, John Hipp and Candace Carroll

Staff Member(s) Present: Dayma Edwards

XI. Introductions – Welcome to new members

XII. Networking

XIII. Spencer Jarnigan – Home Inspections

- Pros and cons of preparing a home prior to the home inspection
- Pros and cons of sellers having a home inspection done prior to listing
- Be aware of moisture content

XIV. Chair & Co-Chair Positions:

1. Nick Joseph nominated himself as chair, all in favor
2. Vickie Edwards nominated herself as co-chair, all in favor

XV. Plan for 2010:

- Making connections
- Increasing involvement and awareness among the independent brokers
- Dayma will email the contact information of 5 independent brokers to each current member.
- Each member will be responsible for inviting and encouraging the 5 members to attend the March meeting
- Create a Needs & Wants section

XVI. Wrap-up/Questions/Comments

XVII. Next Meeting

Date - **Wednesday, March 11th**

Time – 8:30AM to 10:00am

Location – WRAR Conference Room

- Breakfast/Networking time from 8:30AM-9:00AM
- Meeting from 9:00AM-10:00AM

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
EQUAL OPPORTUNITY & CULTURAL DIVERSITY COMMITTEE

January 6, 2010 – 9:30AM

MEETING REPORT

Chair – Eliza Santos

Vice-Chair – Doc Hamm

Committee Members Present: April McDavid, Doc Hamm, Hailey Knecht and Dana Scalici

Staff Member(s) Present: Dayma Edwards

I. Welcome & Introductions:

Welcome to new member Hailey Knecht

II. Social Networking Seminar:

- ★ Dana spoke to Key about doing the seminar for us
- ★ Key will charge \$1,500 for the seminar
- ★ Schedule the seminar mid March
- ★ April will confirm date with the conference room at Intracoastal for 70 attendees
- ★ Charge \$25.00 per person to attend to pay for Key's portion
- ★ Committee members will try to find one to two sponsors for drinks and snacks
- ★ April suggested we do a networking event with WMPNG in May/ June
- ★ Dayma will contact Shawn about scheduling the social
- ★ Dayma will change meetings in 2010 for the third Wednesday of the month at 9am
- ★ Dayma will email 2010 dates to committee members

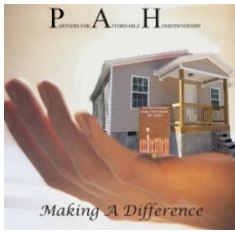
III. Wrap-up/Questions and Comments:

IV. Next Meeting:

When: *Wednesday, February 17th*

Where: *WRAR Conference Room*

Time: *9:00am*



Wilmington Regional Association of REALTORS®

PARTNERS FOR AFFORDABLE HOMEOWNERSHIP

January 20, 2010

MEETING REPORT

Chair: David Flory

Vice-Chair: Pam Rancke

The meeting began at 8:30 AM

Members Present: Lisa Burton, David Flory, Amy Holcomb, Eddie Lewis, Myra Parry, Pam Rancke, Stephen Battle, Glancy Thomas, Jody Wainio, Susan Walker and Louise Voelker

Staff Members Present: Dayma Edwards

I. Welcome & Introductions

Welcome new members Stephen Battle and Eddie Lewis

II. Operation Home Sweet Home 2010

- ❖ Schedule program 2 weeks after expo for anyone that signed up

III. Workforce Housing Specialist Certification Update

- ❖ Classes have been scheduled with Lois
- ❖ Annual re-certification will be required
- ❖ Certification will also count as HOP certification for REALTORS

IV. Affordable Housing Coalition Expo

- ❖ Saturday, February 20th
- ❖ Independence Mall
- ❖ 10am to 5pm
- ❖ Have available individual sign-up sheet for possible companies that might be interested in having the Home Sweet Home Program available to their employees
- ❖ Schedule another HSH Program at WRAR about 2 weeks after the Expo for anyone interested at the expo to attend

- ❖ BP will take set-up banners for both the Wilmington MLS and the Workforce Housing Certification at WRAR's table
- ❖ BP will take Wilmington MLS cups to give out to customers
- ❖ BP will order balloons to give to children
- ❖ Dayma will purchase ribbon for balloons and rent helium tank from L&L Tent Rentals

V. Advertising

- ❖ Amy needs the information for the air space for Sunrise Broadcasting

VI. Articles/ Information on Affordable Housing

- ❖ Need to update the REALTOR Resource Guide by April 1st

VII. 2009 Committee Meeting Schedule

- ❖ *Wednesday, March 17th*

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
PAST PRESIDENTS LUNCHEON COMMITTEE
January 6, 2010 – 1:00pm
MEETING REPORT

Purpose of Committee

To plan and determine the frequency of the Past Presidents' Luncheon

Past Presidents' Luncheon Plans

- Theme – *VISION – A leaders job is to look into the future, and to see the organization not as it is...But as it can become.*
- Dayma will try to get Roman Gabriel, Jason Thompson or Bruce Shell as the guest speaker
- Will ask Ram Gabriel to attend and introduce the guest speaker, if confirmed
- State Association will be done before lunch
- A formal picture will be taken of the group by Brian Pilon
 - Picture will be sent to Star News with short press release
 - Picture will appear in Broker Breeze
 - Picture will be placed in certificate type folder and will include names of all past Presidents along with the picture
- Jerry will sing the Star Spangled Banner
- Attire for the luncheon is business casual (shirt and tie for men)
- Memorial of deceased Past Presidents ONLY – Dayma will create short bio for deceased.

Actions to be Taken

- Mailing sent out prior to formal invitation – Mid January
 - SAVE the DATE cards to be mailed
- Formal Invitations mailed – first week in February
- Dayma to provide list of Past Presidents to committee at the January meeting for calls to be made (with deceased members noted)

Suggestions from Past Meetings

- A list of all Past Presidents has been created by Dayma which will be provide each Past President name and contact number of other Past Presidents to call and encourage them to attend the luncheon, and if necessary offer to give them a ride.
- When printing invitations, include a note that transportation is provided

Next Meeting

Date – Wednesday, February 17th
Time – 2:00pm
Place – WRAR Office

WILMINGTON REGIONAL ASSOCIATION OF REALTORS®
PROPERTY MANAGEMENT COUNCIL
January 11, 2010 – 9:30AM
MEETING REPORT

Chair – Shannon Friedrichs

Co Chair – Bonnie Farr

Present: Charles Mattes, Brooke Harris, Shannon Friedrichs, Linda Coite and Karen Parkin

Staff Member(s) Present: Dayma Edwards

Purpose of Council

To maintain a dialogue with other Associations to work on matters of interest to property managers.

Mission Statement

It is the mission of the Wilmington Regional Association of REALTORS® Property Management Council to bring together entities within the Association that practice property management. This will be done through sharing ideas and knowledge, providing a platform to voice concerns, practicing risk reduction, continuing quality service to clients through education, communicating with other property managers, and enhancing the referral network.

XVIII. Welcome & Introductions

XIX. 2010 Meeting Schedule:

- Wednesday, March 17th
- Wednesday, May 19th
- Wednesday, July 14th
- Wednesday, September 8th
- Wednesday, November 17th

XX. EPA Lead Base Painting Certification

- ✓ NCAR Property Management Division is bringing the CLR Training Course to Wilmington
- ✓ Wednesday, February 17th
- ✓ 8am to 5pm
- ✓ \$250.00
- ✓ Coastline Convention Center
- ✓ Everyone interested is asked to register and support NCAR
- ✓ Dayma will fax the registration form to the Builders Association
- ✓ Council members will copy and post at their businesses

XXI. Wrap-up/Questions/Comments/Concerns

- ✓ Sue Walker viewed the community cd and reported on it. She stated that it was very informative. She also suggested that the cd be made into an audio to make it more accessible to our members since the cd itself is lengthy. An audio would be more manageable.

- ✓ Shannon reported that Bonnie Farr will not be able to act as co-chair

XXII. Next Meeting

Date – **Wednesday, March 17th**

Time – **9:30AM**

Place – **WRAR Conference Room**

Tracking Board of Directors' Motions: WRAR		
Date	Issue	Resolution
01/14/09	Using ViaMark to help implement the Strategic Plan's Goal 4	ViaMark notified;
	<i>Compliance Officer Bob McKoy</i>	Bob Notified
	Audit Committee: Joanne Fox, David Flory and Linda Coite	All notified
	Legislative Committee: Nicole Valentine and Shirley James	All notified
	Requesting NC RPAC to consider providing Charlie Rivenbark and Margaret Haynes a check in the amount of \$475 each.	Request sent to NC RPAC
	Adding to the Policy Manual completing all necessary documents and fees to register the GAD as a NC lobbyist	Policy Manual amended Job Description amended Now registered
	Automobile Reimbursement policy changed	Policy Manual amended
	Sending a letter to the NCREC concerning the disclosure of additional compensation	Letter emailed to Board members for approval. Sent to NCREC.
	Amending the Bereavement Policy	Policy Manual amended and employees notified