



We moved our family to Wilmington in 1992 for the slower paced lifestyle and the beautiful coastal area. We moved here with one daughter in college, one daughter beginning college, and youngest daughter starting high school at Hoggard. Even though my husband was retiring from the military, we certainly were not moving here to retire! At my husband's suggestion, I soon found myself in real estate school and then real estate sales. In sales! I had never sold so much as a cup of coffee.

To support this new course in my life, education was key. During my first couple of years, I travelled North Carolina and earned my GRI designation. Over the next few years I went on to obtain my CRS and ABR designations as well as my Broker's license. I have served on the Professional Standards Committee for a number of years.

In the community I joined the Cape Fear Garden Club, co- chaired the Azalea Garden Tour for two years, and was Azalea Garden Tour Chair in 2005 and 2010. I am still an active Garden Club member but have tuned it down to more low key activities. Before those events I also chaired the Make a Wish campaign locally. At church my husband and I enjoy ushering and working with 2<sup>nd</sup> Helpings.

Over the next few years our Board will have exciting accomplishments such as our new building and struggles such as those the downturn in the economy has brought. Both of these will take concentrated effort, study, hard work, and, I'm sure, some tough decisions. There are ongoing legislative events that threaten our industry and our voices should be heard independently and collectively. As technology changes, I see a possibility of lockboxes that will need to be Bluetooth compatible. My goal is to be an ear to my fellow REALTORS and a studied voice to the Board.

I have the time, energy, and commitment to serve you. Your vote will give me the opportunity.

**Gloria Degnan**

CRS, GRI, ABR, REALTOR/Broker

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