

Your success takes center stage

Put a spotlight on sales with a Center Stage workshop!



Featured speaker: **Doug Smith**

Wells Fargo Home Mortgage is excited to announce that our Center Stage workshop series is coming to a venue near you! These workshops feature some of today's most sought after speakers in the real estate industry, including Doug Smith. He's a great source for proven business strategies, new ideas and valuable inspiration. Join us as Doug presents his brand new workshop based off his newly released book, "*Get in the Green Zone!*" Sign up for your **FREE** seat today!

Event details

Date:

Thursday, September 22, 2011

Time:

12 p.m. to 4:00 p.m.

- 12 p.m. to 1 p.m. – Lunch and Partner Fair
- 1 p.m. to 4 p.m. – Workshop Presentation

Where:

Holiday Inn Resort Wrightsville

1706 North Lumina Avenue Wrightsville, NC 28480

- Business casual attire
- Complimentary on-site parking

How to register:

Register online by Wednesday September 21st at:

www.JDTERRY.COM

Click "Free Events" then "Register Now" for Real Estate Professionals

Questions? Call Connie at (910) 509-6561

"*Get in the Green Zone!*" will explore the four "zones" for success in today's market including:

1. The Mind Zone
 - Discover how to change your "dialogue" to a positive wavelength
2. The Time Zone
 - Identify the top ten high yield activities for real estate agents
3. The Contact Zone
 - How the best agents prospect; where to invest your time and money
4. The Future Zone
 - Uncover the seven "big moves" agents are making today
5. Learn specific approaches and activities that separate the busy, successful real estate agents in today's market from everyone else.

Together we'll go far

