I am proud to be chosen by the Selection Committee to run for WRAR's Board of Directors. I am very honored to have the opportunity and look forward to contributing all that I can to our Board. As one of the "Under 30" agents in the area, I think I can bring a fresh prospective and help to keep our Association of Realtors on the cutting edge of this constantly changing industry. I am committed to a lifelong career in real estate and understand the importance of having an effective governing board that will focus entirely on the concerns and prosperity of its members.

In May of 2005, I joined Intracoastal and WRAR as a full Broker. Since then, I've seen the best of times and the worst of times in our market. In fact, I think I've done my most meaningful learning of market concepts in these slower times. We have all had to work harder and adapt our practices to be successful in the current market, and I believe the ability to adapt is very important in one's business and personal life.

Like most of us, I am working hard to increase my sales volume each year. In 2009, I achieved my best year yet with over $3,000,000. I have set a goal of educating myself constantly and achieving new designations in areas relevant to our current market. I hold designations as Accredited Buyers' Representative (ABR), and Short Sale and Foreclosure Resource (SFR), and I have already begun classes to obtain the Workforce Housing Specialist certification (WHS). I regularly read several publications relevant to our industry including: Broker Briefing, Realtor Magazine, Steve's Harney's monthly editions of Keeping Current Matters, as well as several blogs and media websites.

Residential real estate is my career. My father served as a Director several years ago, and I believe, as he does, that we all should take part in our Board so it will continue to serve its members well. I promise to respect this position and to make decisions that I believe are in the best interest of our members. I do not take lightly the honor you are giving me and I will hold dear the standards and ethics of our WRAR Board of Directors.

I ask for your vote and support in September 2010 so that I can represent you on the Board.