

April 19, 2008

Board of Director Minutes
Multiple Listing Service of the Wilmington Regional Association of REALTORS®
1444 S. 17th Street

Attending	R. J. Alexoudis	Jonathan Barfield	Melanie Bertrand	Bryan Greene
	Bob Jamieson	Dan Kibler	Susan Lacy	Sharon Laney
	Mary Martin	Russ May	April McDavid	Bob McKoy
	Karen Parkin	Vance Young		
Staff:	Jerry Panz			

President April McDavid called the meeting to order at 11:15 AM. All members of the Board of Directors received notice of the meeting.

By Consent the following was approved:

- 1) The Consent Agenda (attached)
- 2) Denying a member's request to remove a MLS fine.
- 3) Approving the MLS President executing an agreement with Three-Wide to enable broker principals to distribute their listings to third-parties.
- 4) Adding fields to the listing that will be required: Foreclosure: (Yes or No); Second Home (Yes or No)
- 5) The minutes of this meeting.

There being no further business the meeting adjourned at 12:19 PM.



Jerry S. Panz, CAE, e-PRO, RCE
Secretary

Consent Agenda

Multiple Listing Service of the Wilmington Regional Association of REALTORS®

April 17, 2008

Approval Of:

1. Minutes from the March 19th meeting (approved by email)
2. Change to MLS Rule 6.1(i) The costs for security devices (tokens) shall be:
 - (a) Actual cost plus 20% to cover the cost of sales tax and shipping (Example: token – (\$25 + tax) x 120%=33.30 - \$33)
 - (b) A charge of actual cost plus \$15 for a lost token. When the lost token is returned Staff shall credit the member’s account in an amount equal to the invoice of the actual cost of the token.
 - (c) **Nothing if the token is assigned to a licensed or unlicensed clerical staff working for the firm. (see BofD Minutes 04-17-08)**

Acknowledgement of:

Financial statements for March 2008

MLS Waivers Granted by Staff

Name	Company	Why Waived
Sharon Powell	Southeastern Real Estate Co.	Property management only
Elizabeth Morrison	Realty World Cape Fear	Unlicensed, clerical duties only
Janie Mullins	Realty World Cape Fear	Unlicensed, clerical duties only
Joseph Nye	Coldwell Banker Sea Coast	Unlicensed, clerical duties only
Sallie Taggart	Carolina Fractional, LLC	Unlicensed, clerical duties only
Serina Davis	Everyday Dreamers, Inc.	Unlicensed, clerical duties only
Lauren Conville	Network Real Estate	Property Manager
Heather Wright	Intracoastal-Rentals	Property Manager
Sherry Cox	Prudential Burroughs & Chapin	Unlicensed, clerical duties only

March 19, 2008

Board of Director Minutes

Multiple Listing Service of the Wilmington Regional Association of REALTORS®
1444 S. 17th Street

Attending	R. J. Alexoudis	Jonathan Barfield	Melanie Bertrand	Dan Kibler
	Susan Lacy	Sharon Laney	Mary Martin	Russ May
	April McDavid	Bob McKoy	Karen Parkin	
	Vance Young			
Absent:	Bryan Greene	Bob Jamieson		
Staff:	Jerry Panz			

President April McDavid called the meeting to order at 11:12 AM. All members of the Board of Directors received notice of the meeting.

President McDavid reviewed some of the issues that were raised during the *Symposium for Chief Elected Officer and Chief Staff Officer* presented by the American Society of Association Executives (ASAE).

THREE BASIC FUNCTIONS OF THE BOARD

- To approve outcomes to be accomplished
- To ensure the resources necessary for achievement are available and used effectively
- To make sure the desired outcomes are being achieved

THREE BASIC ROLES OF THE BOARD

- 1. The Corporate Role**
 - a. Hire the Chief Staff Executive
 - b. Implement the Strategic Plan
 - c. Oversee Programs and Resources of Organization
- 2. The Legislative Role**
 - a. Establish Internal Operational Policy
 - b. Approve Positions on External Issues of Interest to the Membership
- 3. The Adjudicator Role:** Choose between positions presented
 - a. Chose
 - b. Compromise/Create Alternatives
 - c. Decide Not to Decide

President McDavid presented a new structure for the agenda: Mega Issue Dialogue, Assessing and Adjusting Strategy, From Previous Discussion, Operational Issues, and Routine Business. She also reviewed a methodology (attached) that would be used to discuss issues with the goal to make the Board more deliberative in its actions.

By Consent the following was approved:

1. The Consent Agenda (attached)
2. Referring to the MLS Committee the Background Paper on Duplicate Listings

3. Referring the matter of a Board of Directors' Orientation to the President who will confer with Brunswick County Association of REALTORS[®] to determine whether the program might be included in the joint event planned for later this year.
4. The purchase of new software to put the REALTOR[®] Store on the Internet (see attached information)
5. Agreed not to change the default Community Name search from "Begins with" to "Contains" due to a substantial decrease in system performance.
6. Concept presented on the Background Paper on Office Staff Tokens (attached). Staff will draft a new section to the MLS Rules and place it on the Consent Agenda.

There being no further business the meeting adjourned at 12 noon.

A handwritten signature in cursive script that reads "Jerry S. Panz".

Jerry S. Panz, CAE, e-PRO, RCE
Secretary

Consent Agenda

Multiple Listing Service of the Wilmington Regional Association of REALTORS®

March 19, 2008

Approval Of:

1. Minutes from the February 19th meeting (approved by email)
2. The 2008 budget was \$12,000 for Possible Now. The annual payment of \$18,000 (November 2007-October 2008) was paid November 2007. Staff suggest reallocating \$12,000 to the following:
 - (a) \$1,667.65 to iMapp (budgeted \$3,500 per month). January payment exceeded budget. February thru December monthly fees are \$3500,
 - (b) Move the remaining balance of \$10,332.36 to Contingency.

Acknowledgement of:

Financial statements for February 2008

MLS Waivers Granted by Staff

Name	Company	Why Waived
Susan Best	Weichert	Unlicensed, clerical duties
Heidi Myer	Pyramid Homes	Unlicensed, clerical duties
Renee Stone	Intracoastal Realty	Unlicensed, clerical duties
Samantha Buchanan	Intracoastal Rentals	Unlicensed, clerical duties
Courtney Shaver	Century 21 Sweyer & Associates	Unlicensed, clerical duties
Vicki Glover	Network Real Estate	Inactive license, clerical duties
Kenneth Givens	Blue Ridge Residential, LLC	Active license, paying dues at Greensboro